GENERAL TERMS (2013v3)



1. INTRODUCTION

- 1.1 Agreement and Order of Precedence. A reference to "Agreement" means:
 - (A) the Enterprise Licensing Terms, consisting of:
 - (1) these General Terms;
 - (2) the applicable exhibits; and
 - (3) the applicable Product Descriptions and Metrics; and
 - (B) the Sales Order.

If there is any inconsistency between any of the above parts, the part listed later will prevail (to the extent of the inconsistency) over a part listed earlier.

1.2 **Definitions**

- (A) "Adobe" means one or both of the following:
 - (1) If the Products and Services are licensed in the United States, Canada, Mexico, United States territories and possessions, and United States military bases wherever located:
 - Adobe Systems Incorporated (a Delaware corporation, of 345 Park Avenue, San Jose, California 95110, USA).
 - (2) If the Products and Services are licensed in all other countries: Adobe Systems Software Ireland Limited (an Irish company, of 4-6 Riverwalk, Citywest Business Campus, Dublin 24, Ireland).
- (B) "Adobe Partner" means an entity that is appointed by Adobe to process orders from end users, or a reseller of Products and Services to end users.
- (C) "Adobe Technology" means technology owned by Adobe or licensed to Adobe by a third party (including the Products and Services, Reports, software tools, algorithms, software (in source and object forms), user interface designs, architecture, toolkits, plug-ins, objects and Documentation, network designs, processes, know-how, methodologies, trade secrets, and any related intellectual property rights throughout the world), and suggestions made to Adobe that are incorporated into any of the foregoing (which will be deemed assigned to Adobe), as well as any of the derivatives, modifications, improvements, enhancements, or extensions of the above, whenever developed.
- (D) "Affiliate" means, for a Party, any other entity that controls, is controlled by or under common control with the Party. For the purposes of this definition, the term "control" means the direct or indirect power to direct the affairs of the other entity through at least 50% of the shares, voting rights, participation, or economic interest in this entity.
- (E) "Claim" means a claim, action, proceeding, or demand made against a person or entity, however arising and whether present or future, fixed or unascertained, actual, threatened or contingent.
- (F) "Computer" means a virtual or physical device that accepts information in digital or similar form and manipulates it for a specific result based on a sequence of instructions, consistent with the configuration recommendations in the Documentation, including desktop computers, laptops, tablets, mobile devices, telecommunication devices, Internet-connected devices, and hardware products capable of operating a wide variety of productivity, entertainment, or software applications.
- (G) "Confidential Information" means a Discloser's or Discloser's Affiliates' non-public information (including copies, summaries, and extracts): (A) that is identified in writing as confidential at the time of disclosure, whether in printed, textual, graphic, or electronic form; or (B) that is disclosed in nontangible form, identified as confidential at the time of disclosure, summarized in a writing labeled as "confidential", and delivered to Recipient or Recipient's Affiliate (as applicable) within 15 days after disclosure. The Party disclosing Confidential Information is referred to as "Discloser" and the Party

receiving Confidential Information is referred to as "Recipient". Confidential Information does not include information that:

- (1) is or becomes generally publicly available at or after the time of disclosure through no fault of either Recipient or Recipient's Affiliate;
- (2) was known to Recipient or Recipient's Affiliate (as applicable), free of any confidentiality obligations, before its disclosure by either Discloser or Discloser's Affiliate;
- (3) becomes known to Recipient or Recipient's Affiliate (as applicable), free of any confidentiality obligations, from a source other than either Discloser or Discloser's Affiliate; or
- (4) is independently developed by either Recipient or Recipient's Affiliate without use of Confidential Information.
- (H) "Customer" means the entity identified in the Sales Order as "Customer" or otherwise identified in the Sales Order as the end user customer.
- (I) "Development Software" means OnPremise Software licensed for use in a non-production, technical environment solely for internal development and testing authorized under the PDM.
- (J) "Distributed Code" has the meaning given to it in the Exhibit for OnDemand Services.
- (K) "Documentation" means: (A) for OnPremise Software, the technical user manual describing the features and functionalities of the applicable OnPremise Software, as provided by Adobe and generally available in PDF format in the software or via www.adobe.com; and (B) for OnPremise Software that does not have a technical user manual or OnDemand Services, the description of the software or service contained in the Product Descriptions and Metrics applicable to the service or software. "Documentation" does not include any forum or content contributed by any third party.
- (L) "Effective Date" means the effective date stated in the Sales Order.
- (M) "Enterprise Licensing Terms" is described in section 1.1 of these General Terms.
- (N) "Evaluation Software" means OnPremise Software licensed for internal evaluation purposes in a non-production environment.
- (O) "Indemnified Technology" means OnDemand Services or OnPremise Software, or both (as applicable) paid for by Customer, but excludes any sample code, SDK, open source, trial or Evaluation Software, pre-release software, not-for-resale software, and software provided free of charge.
- (P) "License Metric" means each of the per-unit metrics specified by Adobe concerning the licensed quantities in the Sales Order, to describe the scope of Customer's license to use the Products and Services.
- (Q) "License Term" means the duration of the license granted for the OnDemand Services or OnPremise Software (as applicable), as specified in the Sales Order, or any shorter term arising from a termination of this Agreement.
- (R) "Loss" means any damage, loss, cost, expense, or liability incurred by a person or entity.
- (S) "OnDemand Services" means the enterprise solutions hosted by or on behalf of Adobe (and Distributed Code, where applicable), as set out in the Sales Order and identified as "OnDemand Services" in the applicable PDM.
- (T) "OnPremise Software" means the software set out in the Sales Order and identified as "OnPremise Software" in the applicable PDM.
- (U) "Party" means Adobe or Customer, as applicable.
- (V) "Products and Services" means one or more of the following procured by Customer: OnPremise Software, OnDemand Services, or Professional Services, as set out in the Sales Order.
- (W) "Product Descriptions and Metrics" or "PDM" means the Product Descriptions and Metrics document that describes the Products and Services and the terms that apply to their use.
- (X) "Professional Services" means any consulting, training, implementation, or technical services provided by Adobe to Customer, as set out in the "Adobe Professional Services" section of the Sales Order.

(Y) "Sales Order" means the sales order form, statement of work, purchase authorization letter, or other written document for the Products and Services that is either (A) executed between Adobe and Customer; or (B) if no such documents are executed between Adobe and Customer and Customer is purchasing through an Adobe Partner, executed between Customer and the Adobe Partner.

2. PAYMENT OF FEES

This section 2 (Payment of Fees) applies only if Customer orders the Products and Services directly from Adobe. If Customer orders the Products and Services from an Adobe Partner, the payment terms are as agreed between Customer and the Adobe Partner.

- 2.1 **Payment.** Customer must pay the fees according to the payment terms in the Sales Order. All invoices will only be delivered electronically to Customer. Adobe may charge interest at a monthly rate equal to the lesser of 1% per month or the maximum rate permitted by applicable law on any overdue fees, from the due date until the date the overdue amount (plus applicable interest) is paid in full. Any fees that are unpaid as of the date of termination or expiration will be immediately due and payable. Customer must provide a detailed remittance advice with each payment to Adobe via email to sjar@adobe.com no later than the value date of the payment. If Customer is not a publicly-traded corporation, upon Adobe's request, Customer will provide the necessary financial documents to allow Adobe to ascertain the credit-worthiness of Customer.
- 2.2 **Failure to Pay.** If Customer fails to pay any amount due under this Agreement within 15 days of the date of Adobe's notice of Customer's failure to pay, Adobe may, in its sole discretion, terminate this Agreement or the applicable Sales Order or suspend or restrict provision of the Products and Services.
- 2.3 **Disputes.** If Customer believes in good faith that Adobe has incorrectly billed Customer, Customer must contact Adobe in writing within 30 days of the invoice date, specifying the error. Unless Customer has correctly notified Adobe of the dispute, Customer must reimburse Adobe's reasonable collection costs. Customer must pay the undisputed portions of Adobe's invoice as required by this Agreement.
- 2.4 Taxes. Prices do not include applicable taxes. The following applies only if Customer orders the Products and Services directly from Adobe: Adobe will invoice Customer for any applicable taxes, and Customer must pay these taxes. Where applicable, Customer must provide a tax-exemption claim to Adobe before placing an order.

3. DELIVERY

OnPremise Software is deemed to be delivered and accepted by Customer on the earlier of the date the OnPremise Software is made available for electronic download or, if applicable, the date that Adobe ships the tangible media (e.g., CD or DVD) containing the OnPremise Software FOB origin. OnDemand Services are deemed to be delivered and accepted on the License Term start date.

4. OUTSOURCING AND THIRD-PARTY ACCESS

- 4.1 Customer may allow a third-party contractor to use and access the Products and Services solely to operate the Products and Services on Customer's behalf, but only if:
 - (A) upon Adobe's request, Customer provides Adobe with written notice;
 - (B) Customer ensures that (1) the contractor agrees to comply with and does comply with the terms of this Agreement on the same basis as the terms apply to Customer: and (2) Adobe has the right to enforce this Agreement directly against the contractor;
 - (C) the use or access by the contractor is only for Customer's direct beneficial business purposes; and
 - (D) Customer remains liable for any act or omission of the contractor.
- 4.2 For clarification, the rights granted under this section 4 (Outsourcing and Third-Party Access) do not modify the License Metric or increase the number of licenses granted under this Agreement.

5. CONFIDENTIALITY

- No Use or Disclosure. Recipient will only use Confidential Information for the purposes of this Agreement and will not reproduce, disseminate, or disclose Confidential Information to any person, except to its employees and authorized representatives (i.e., temporary employees, consultants, and contractors) who need to know the Confidential Information for the purposes of this Agreement and are bound by confidentiality obligations at least as restrictive as those in this section 5 (Confidentiality). Recipient will treat all Confidential Information with at least the same degree of care as it treats its own information of similar sensitivity, but never with less than reasonable care.
- 5.2 **Required Disclosure.** Recipient may disclose Confidential Information:
 - (A) as approved in a writing signed by Discloser;
 - (B) as necessary to comply with any law or valid order of a court or other governmental body; or
 - (C) as necessary to establish the rights of either Party,

but only if, in the case of section 5.2(B) and section 5.2(C), Recipient (1) promptly notifies Discloser the particulars of the required disclosure; and (2) gives Discloser all assistance reasonably required by Discloser to enable Discloser to take available steps to prevent the disclosure or to ensure that disclosure occurs subject to an appropriate obligation of confidence.

5.3 **Responsibility for Representatives and Affiliates**. Recipient is responsible for ensuring that its representatives and Affiliates fully comply with the obligations of the Recipient under this section 5 (Confidentiality).

6. TERM AND TERMINATION

6.1 **Term**

This Agreement applies to each Product and Service from the Effective Date until the expiration of the applicable License Term or the term for Professional Services, unless terminated earlier under this Agreement.

6.2 Termination for Cause

- (A) Material Breach by Either Party. If either Party commits a material breach of this Agreement, the non-breaching Party may give written notice describing the nature and basis of the breach to the breaching Party. If the breach is not cured within 30 days of the notice date, the non-breaching Party may immediately terminate this Agreement, in whole or in part.
- (B) **Breach of Confidentiality Provisions.** If a Party is in breach of any confidentiality provisions of this Agreement, the non-breaching Party may terminate this Agreement, in whole or in part, immediately by giving the breaching Party written notice of the breach.
- (C) **Other Breaches.** Adobe may terminate this Agreement, in whole or in part, immediately upon written notice to Customer, if Customer breaches section 7.2 (No Modifications) of these General Terms.

6.3 Survival

The termination or expiration of this Agreement will not affect any provisions of this Agreement which by their nature survive termination or expiration, including the provisions that deal with the following subject matters: definitions, payment obligations, confidentiality, term and termination, effect of termination, intellectual property, license compliance, limitation of liability, privacy, content monitoring, and the "General Provisions" section in these General Terms.

7. INTELLECTUAL PROPERTY

- 7.1 **Ownership.** Adobe and its licensors own the Adobe Technology.
- 7.2 **No Modifications.** Customer must not modify, create derivative works of, adapt, translate, reverse engineer, decompile, disassemble, or otherwise attempt to discover the source code in, any Adobe Technology, except to the extent permitted under the law.

8. INDEMNIFICATION

- Adobe's Duty to Indemnify. Adobe will defend any third-party Claim against Customer during the License Term to the extent the Claim alleges that (A) the Indemnified Technology directly infringes the third party's patent, copyright, or trademark; or that (B) Adobe has misappropriated the third party's trade secret ("Infringement Claim"). Adobe will pay Customer the Losses (including reasonable legal fees) that are directly attributable to an Infringement Claim and are either finally awarded by a court of competent jurisdiction against Customer or agreed to in a written settlement agreement signed by Adobe.
- 8.2 **Adobe's Response.** In the defense or settlement of any Infringement Claim, Adobe may, at its sole option and expense:
 - (A) procure for Customer a license to continue using the Indemnified Technology under the terms of this Agreement;
 - (B) replace or modify the allegedly infringing Indemnified Technology to avoid the infringement; or
 - (C) terminate Customer's license and access to the Indemnified Technology (or its infringing part) and refund:
 - (1) in the case of OnDemand Services or OnPremise Software licensed for a limited term, any prepaid unused fees as of the date of termination; or
 - (2) in the case of OnPremise Software licensed for a perpetual term, an amount equal to the pro-rata value of the OnPremise Software, calculated by depreciating the fee paid by Customer for the OnPremise Software on a straight-line basis using a useful life of 36 months from the date of initial delivery of the OnPremise Software,

but only if Customer purges all copies of the OnPremise Software (and related materials from all computer systems on which it was stored) and returns to Adobe all physical copies of the OnPremise Software and related materials.

- 8.3 **Conditions to Indemnification.** Adobe will have no liability for any Infringement Claim:
 - (A) that arises from any:
 - (1) use of the Indemnified Technology in violation of this Agreement;
 - (2) modification of the Indemnified Technology by anyone other than Adobe or a party authorized in writing by Adobe to modify specific code within the Indemnified Technology;
 - (3) failure by Customer to install the latest updated version of the Indemnified Technology as requested by Adobe to avoid infringement; or
 - (4) third-party products, services, hardware, software, or other materials, or combination of these with Indemnified Technology if the Indemnified Technology would not be infringing without this combination; or
 - (B) if Customer fails to:
 - (1) notify Adobe in writing of the Infringement Claim promptly upon the earlier of learning of or receiving a notice of it, to the extent that Adobe is prejudiced by this failure;
 - (2) provide Adobe with reasonable assistance requested by Adobe for the defense or settlement (as applicable) of the Infringement Claim;
 - (3) provide Adobe with the exclusive right to control and the authority to settle the Infringement Claim (Customer may participate in the matter at Customer's own expense); or
 - (4) refrain from making admissions about the Infringement Claim without Adobe's prior written consent.
- 8.4 **Sole and Exclusive Remedy.** The remedies in this section 8 (Indemnification) are Customer's sole and exclusive remedies and Adobe's sole liability regarding the subject matter giving rise to any Claim that the Products and Services infringe or misappropriate any third party's intellectual property rights.

9. LIMITATION OF LIABILITY

9.1 **LIMITATION OF DAMAGES**

- (A) In no event is either Party liable for any of the following arising out of or concerning this Agreement, however caused: special, indirect, moral, consequential, incidental, punitive, or exemplary damages; loss of profits, use, or revenue; business interruption; or loss or corruption of data.
- (B) The maximum aggregate liability of each Party for each and all Claims (individually and together) under or relating to this Agreement or its subject matter is limited to an amount equal to the aggregate of the fees that must be paid by Customer under this Agreement during the 12 months before the initial Claim.
- (C) Sections 9.1(A) and 9.1(B) (Limitation of Liability) of these General Terms:
 - (1) apply regardless of the form or source of Claim or Loss, whether the Claim or Loss was foreseeable, and whether a Party has been advised of the possibility of the Claim or Loss; and
 - (2) do not apply in any breach of any confidentiality provisions of this Agreement, Customer's use of Adobe Technology beyond the scope of any license granted under this Agreement, or Customer's failure to pay any amounts owing to Adobe under this Agreement.
- 9.2 IMPLIED WARRANTIES. To the maximum extent permitted by law and except for the express warranties in this Agreement, Adobe provides the Products and Services on an "as-is" basis. Adobe, its Affiliates, and third-party providers disclaim and make no other representation or warranty of any kind, express, implied or statutory, including representations, guarantees or warranties of merchantability, fitness for a particular purpose, title, non-infringement, or accuracy. Customer acknowledges that (A) neither Adobe, its Affiliates nor its third party providers controls Customer equipment or the transfer of data over communications facilities (including the Internet); and (B) the Products and Services may be subject to limitations, interruptions, delays, cancellations, and other problems inherent in the use of the communications facilities (including search engines and social media channels). Adobe, its Affiliates, and its third party providers are not responsible for any interruptions, delays, cancellations, delivery failures, data loss, content corruption, packet loss, or other damage resulting from these problems.

10. LICENSE COMPLIANCE

- Adobe may, at its expense and no more than once every 12 months, appoint its own personnel or an independent third party (or both) to verify that Customer's use, installation, or deployment of the Products and Services (or other Adobe Technology used in conjunction with the Products and Services) comply with the terms of this Agreement.
- For OnPremise Software and any Distributed Code, the verification will require Customer to provide within 30 days of request (A) raw data from a software asset management tool of all OnPremise Software and Distributed Code installed or deployed by or at the direction of Customer, including installation or deployment on servers owned by Customer or provided by third parties; (B) all valid purchase documentation for all OnPremise Software and Distributed Code; and (C) any information reasonably requested by Adobe.
- 10.3 Any verification may include an onsite audit conducted at Customer's relevant places of business upon 7 days' prior notice, during regular business hours, and will not unreasonably interfere with Customer's business activities.
- 10.4 If the verification shows that Customer, its Affiliates or third-party contractors of Customer or its Affiliates are deploying, installing or using the Products and Services (or other Adobe Technology used in conjunction with the Products and Services) (A) beyond the quantity that was legitimately licensed; or (B) in any way not permitted under this Agreement, so that additional fees apply, Customer must pay the additional license fees and any applicable related maintenance and support fees based on Adobe's thencurrent, country-specific list price, within 30 days of invoice date. If use, deployment, or installation exceeds 5% of that which is permitted under this Agreement, Customer must pay Adobe's reasonable costs of conducting the verification, in addition to paying the additional fees.

11. GENERAL PROVISIONS

11.1 Assignment.

- (A) Customer may assign this Agreement in its entirety to a surviving person or entity under a merger or acquisition of Customer, upon written notice to Adobe, if the assignment does not expand the scope of the license granted in the Products and Services.
- (B) Adobe may assign this Agreement (or a part of it) to its Affiliates or a surviving person under a merger or acquisition of Adobe or the assets of the business to which this Agreement relates, upon written notice to Customer.
- (C) Except as provided in this section 11.1 (Assignment) of these General Terms, Customer may not assign, voluntarily, by operation of law or otherwise, any rights or obligations under this Agreement without the prior, written consent of Adobe.
- 11.2 **Governing Law, Venue.** This Agreement is governed by and construed under the laws of the state of California, without regard to any conflict of law rules or principles, and excluding the application of the United Nations Convention on Contracts for the International Sale of Goods. The Parties irrevocably submit to the exclusive jurisdiction of the courts of competent jurisdiction in the County of Santa Clara, state of California, provided however, Adobe will have the right to pursue claims against Customer in any other jurisdiction worldwide to enforce its rights under this Agreement or to enforce its intellectual property rights.
- 11.3 **Force Majeure.** Neither Party is liable for failure to perform its obligations under this Agreement (except for any payment obligations) to the extent that performance is delayed, prevented, restricted or interfered with as a result of any causes beyond its reasonable control, including acts of God, terrorism, labor action, fire, flood, earthquake, failure of third-party providers, denial of service attacks and other malicious conduct, utility failures, power outages, or governmental acts, orders, or restrictions.
- 11.4 **Injunctive Relief.** Actual or threatened breach of certain sections of this Agreement (such as, without limitation, provisions on intellectual property (including ownership), license, privacy, data protection and confidentiality) may cause immediate, irreparable harm that is difficult to calculate and cannot be remedied by the payment of damages alone. Either Party will be entitled to seek preliminary and permanent injunctive relief and other equitable relief for any such breach.
- Notices. Any notice given under this Agreement must be in writing by email to the following addresses (or addresses notified in writing by either Party): (A) to Adobe: ContractNotifications@adobe.com; and (B) to Customer: at Customer's email address stated on the Sales Order, or if Customer's Sales Order is with an Adobe Partner, at Customer's registered address. A notice is taken to have been received by email 3 hours after the time sent (as recorded on the device from which the sender sent the email), unless the sender receives an automated message that the email has not been delivered.
- 11.6 **Customer Responsibility.** Customer is responsible for all acts and omissions of its Affiliates or any person or entity that Customer is permitted under this Agreement to allow the use of, or access to, the Products and Services.
- 11.7 **No Agency.** Nothing in this Agreement is intended to constitute a fiduciary relationship, agency, joint venture, partnership, or trust between the Parties. No Party has authority to bind the other Party.
- 11.8 **Third-Party Beneficiaries.** Customer acknowledges and agrees that Adobe's licensors are third-party beneficiaries of this Agreement, with the right to enforce the obligations in this Agreement directly against Customer.
- 11.9 **Customer's Purchase Order.** Any terms or conditions in Customer's purchase order or any other related documentation submitted by or on behalf of Customer to Adobe (or any other party, such as an Adobe Partner) do not form part of this Agreement and are void, unless otherwise expressly agreed in writing and signed by both Customer and Adobe.
- 11.10 **Waiver, Modification.** Neither Party's waiver of the breach of any provision constitutes a waiver of that provision in any other instance. This Agreement may not be modified nor any rights under it waived, in whole or in part, except in writing signed by the Parties.
- 11.11 **Entire Agreement.** This Agreement contains the entire understanding of the Parties relating to the subject matter and supersedes all earlier agreements, understandings, proposals, discussions, negotiations, representations and warranties, both written and oral, regarding the subject matter.
- 11.12 **Counterpart.** This Agreement (or a component) may be executed in one or more counterparts, each of which constitutes an original and all of which taken together constitutes the same agreement. Each Party

- may sign this Agreement using an electronic or handwritten signature, which are of equal effect, whether on original or electronic copies.
- 11.13 **Severability.** If any term of this Agreement is held invalid or unenforceable for any reason, the remainder of the term and this Agreement will continue in full force and effect.
- 11.14 **Export Rules.** Customer acknowledges that the Products and Services may be subject to the U.S. Export Administration Regulations and other export laws and regulations, and Customer will comply with them.
- 11.15 Adobe Partner Transactions. If Customer orders Products and Services from an Adobe Partner under a Sales Order with the Adobe Partner ("Partner Sales Order"), notwithstanding anything to the contrary: (A) the terms of this Agreement apply to Customer's use of the Products and Services; (B) the Enterprise Licensing Terms (or any part of it) prevails over any inconsistent provisions in the Partner Sales Order; and (C) the Adobe Partner is solely responsible for any variations or inconsistencies between the Partner Sales Order and the order between the Adobe Partner and Adobe for the transaction. If Customer does not accept the terms of this Agreement, then Customer must not use or must immediately cease using the relevant Products and Services.
- 11.16 **Software Development Kit.** If OnPremise Software or OnDemand Services include a software development kit ("SDK"), then Customer may use that SDK to solely develop applications that interoperate with the OnPremise Software ("Developer Application"). The SDK may include source code of implementation examples ("Sample Code"), runtime components, or libraries that may be included in the Developer Application to ensure proper interoperation with the OnPremise Software or OnDemand Services. Customer may use the SDK solely for the purpose of internal development of Developer Applications and may redistribute Sample Code, runtimes and libraries included in the SDK solely as is necessary to properly implement the SDK in the Developer Application. Customer agrees to indemnify, hold harmless, and defend Adobe from and against any Claims or Losses (including attorney's fees) that arise or result from any Developer Application or Customer's use of the SDK.
- 11.17 **U.S. Government Licensing.** For US Government end users: Customer acknowledges that Products and Services are "Commercial Item(s)," as that term is defined at 48 C.F.R. section 2.101, consisting of "Commercial Computer Software" and "Commercial Computer Software Documentation," as the terms are used in 48 C.F.R. section 12.212 or 48 C.F.R. section 227.7202, as applicable. Customer agrees, consistent with 48 C.F.R. section 12.212 or 48 C.F.R. sections 227.7202-1 through 227.7202-4, as applicable, the Commercial Computer Software and Commercial Computer Software Documentation are being licensed to U.S. Government end users (A) only as Commercial Items; and (B) with only those rights as are granted to all other end users pursuant to the terms and conditions herein. Unpublished rights reserved under the copyright laws of the United States.