



## Mike Saviage

Vice President of Investor Relations Adobe Systems Incorporated

As vice president of investor relations for Adobe since 1999, Mike Saviage oversees all aspects of the company's investor relations program, working closely with Adobe's executive team to manage Adobe's relationship with the investment community.

Saviage has worked in the software industry since 1988 with management experience spanning a variety of disciplines, including engineering, support, consulting services, sales and investor relations. While at Adobe, he has been a director in the worldwide sales organization, managed Adobe's consulting services program, and led the Acrobat OEM and system integrator sales business during the mid-1990s, helping to drive significant adoption and growth of Adobe Acrobat and Adobe PDF.

Under Saviage's leadership, Adobe's investor relations program has received acclaim in the industry. In its 2016 All-America Executive Team rankings, Institutional Investor magazine named Adobe as having a "Best Investor Relations Program" and listed Saviage as a top investor relations professional in the industry based on its survey of portfolio managers and financial analysts. IR Magazine also cited Adobe in its 2016 investor relations awards, and Adobe was previously named a "Most Shareholder Friendly Company" by Institutional Investor. Saviage frequently speaks on behalf of Adobe at investor conferences, and at investor relations events where he outlines best practices Adobe has implemented over the years.

Prior to joining Adobe, Saviage was the west coast manager of professional services at Frame Technology Corporation, a desktop publishing software company acquired by Adobe in 1995. He started his career in 1988 in Chicago as an engineering and professional services manager for Datalogics, an enterprise software publishing company acquired by Frame.

Saviage is a member of National Investor Relations Institute (NIRI) and holds bachelor's degrees in computer science and mathematics with an emphasis in statistics from the University of Wisconsin-La Crosse. He also holds a master's degree in business administration from the Leavey School of Business, Santa Clara University, California. He is a member of the board of directors of TeenForce in San Jose, an innovative social enterprise focused on helping youth acquire skills, habits and work experience through the operation of a non-profit staffing agency.

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